

ECONOMIC DEVELOPMENT FOR A CHANGING COMMUNITY & DEALING WITH NATIONAL SPOTLIGHT



TOPICS TO COVER

PARTNERSHIP

VISIT • EXPAND • CHAMBER

- Organizational Overview & Trends
- Haitian Influx & Response
- Springfield's Strategy
 - Building the Economic Engine
 - Enhancing Livability
 - Cultivating the Local Workforce
 - Attracting Talent
- Downtown Revitalization
- What's Next "Expand 2029"
- **₩** Q&A









GREATER SPRINGFIELD PARTNERSHIP CONTROL CONTR

VISIT • EXPAND • CHAMBER



Locally known as:

Community Improvement Corporation of Springfield-Clark County, Ohio (CIC)

Coordinates and leads the retention and expansion of existing businesses, the attraction of new firms, and the community's coordinated workforce development strategies. A robust program of work funded by the public and private sector is executed with the input of the community's Jobs and Job Readiness Task Force.

www.expandgreaterspringfield.com www.clarkcountu.iobs



Locally known as:

Chamber of Commerce (Chamber)

The collective voice of 800 companies that represent 15,000 employees in our region. We believe a vibrant Greater Springfield is the catalyst for a thriving business community. It will take all of us, in partnership, to achieve our goals.

www.greaterspringfield.com



Locally known as:

Convention and Visitor's Bureau (CVB)

Markets the community via multiple channels to leisure and business travelers, group tour operators and meeting planners. We also strive to enhance Greater Springfield's quality of life through creating vibrant events, and leading both the Public Art and Wayfinding committees.



70

COLUMBUS

LCK

45 MIN DRIVE

77

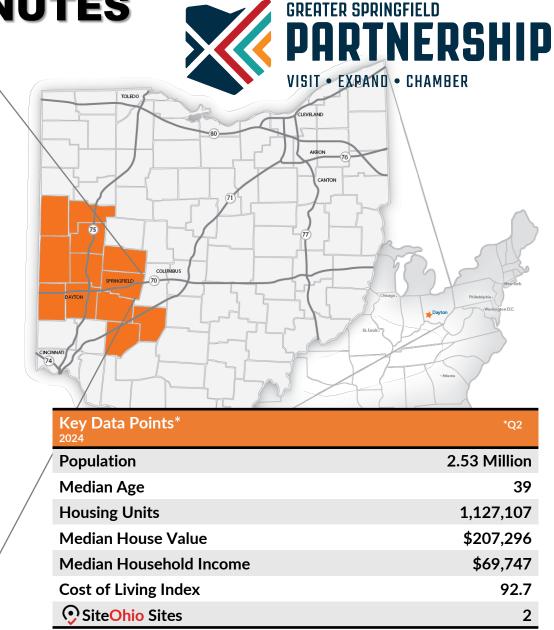
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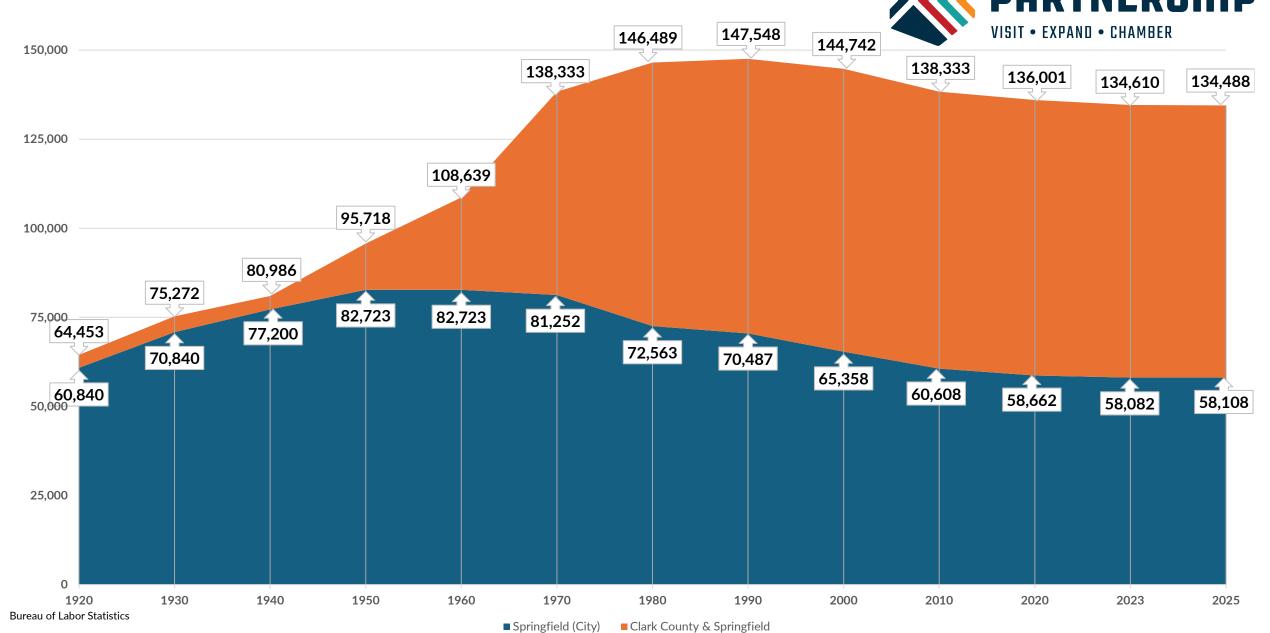






POPULATION HISTORY





GSP RESPONSE TO THE HAITIAN IMMIGRATION CHALLENGES



- Two of our staff members serve on the Haitian Coalition. Amy Donahoe and Kristina Jarrell participate in the "Business & Employment" and "Language & Culture" committees, respectively.
- Created a video for our bi-monthly newsletter highlighting what we are doing related to the Haitian challenge. That video went to more than 3,500 subscribers.
- Convened a meeting with the City and County to develop a crisis communications plan that included experts, John Fimiani and Shift-ology. The work group meets every week regarding the changing communications landscape and has generated a list of FAQ's.
- GSP worked with Ross McGregor and Governor DeWine to convene a meeting with local employers who hire Haitians at the governor's residence. Seven (7) employers from Springfield participated in that two-hour session.
- The City hired a firm out of Cincinnati to handle all crisis communication management as we move forward.
- Participated in interviews with the NY Times, Reuters and other news agencies and allowed them to share our statements.
- ▼ Posted positive videos of Springfield on social media that have received 330K+ views.









A community willing to put in the work.





A thriving workforce.



A growing food scene.

















GREATER SPRINGFIELD

VISIT • EXPAND • CHAMBER

PARTNERSHIP







thisisspringfield.com







A Unified Community Vision



DOWNTOWN REVITALIZATION

- SpringForward (Downtown Development Vehicle)
 - **№** Projects:
 - McAdams (Wren) Building
 - ▼ Co-Hatch/Myers Market
 - Funding provided to Le Torte Dolci
- ▼ Parking Garage
- **▼** Housing

MOVING FORWARD

GREATER

A Vision for a More Vibrant Community

GATEWAYS & CORRIDORS

- ▼ Improve the aesthetics and function of the key thoroughfares entering the City of Springfield
- "You only get one chance to make a first impression"

PARKS & GREENSPACE

▼ Primarily focused on active and passive recreational activities in Snyder Park and along the Buck Creek Corridor

▼ Primarily focused on active and passive and passive and along the Buck Creek Corridor

▼ Primarily focused on active and passive and p

JOBS AND JOB READINESS

- **™** "8th Grande Career Exploration"
- Clark County Internship Collaboration
- **▼** Straight-A Consortium/The Dome
- Clark County Manufacturing Collaborative
- YouScience







ALIGNMENT WITH PARTNERS – SINCE 2012

- Jobs and Job Readiness Task Force
- ▼ Open communication
- ▼ Check the baggage at the door during meetings
- **▼** Explore best practices jointly
- feedback
- ▼ Data analytics























Business places & Promotes workers

Employers





Education/Training

Serving Learners and

Connecting to Businesses

GREATER SPRINGFIELD

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Industry Specific Training

High ROI

One Stop Centers Serving Individuals (Dislocated Workers, TAA, Adults)

Workers/Students Serving Businesses

System provides targeted-talent and up-skills incumbent workers











EXPAND 2024

GREATER SPRINGFIELD

5 YEAR PROGRAM OF WORK



Goal I: Cultivate the Local Workforce - 39%

- Business Concierge
- Talent and Education Coordination
- Research and Best Practice Resource Development
- **■** ACT Work Ready Community
- Aptitude Testing

Goal II: Build the Economic Engine - 32%

- Retain and Expand Existing Businesses
- Aggressively Pursue New Business Growth
- Enhanced Small Business Engagement
- Support Entrepreneurial Ecosystem Development

Goal III: Enhance Livability – 8%

- Enhance Housing Opportunities
- Develop a "Welcoming Committee" for new
- business leaders/executives

Goal IV: Attract Talent - 21%

- Dedicated Talent Attraction Program
- Connect Local College Students to Clark County
- Reverse the Commute" campaign to retain workers in Clark County











PARTNERSHIP VISIT • EXPAND • CHAMBER EMPLOYMENT SPOTLIGHT

SUMMARY*

GREATER SPRINGFIELD

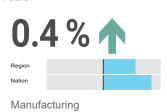
TOP OCCUPATION GROUPS



TOP INDUSTRIES

Avg Ann % Change in Employment, Last 10 Years







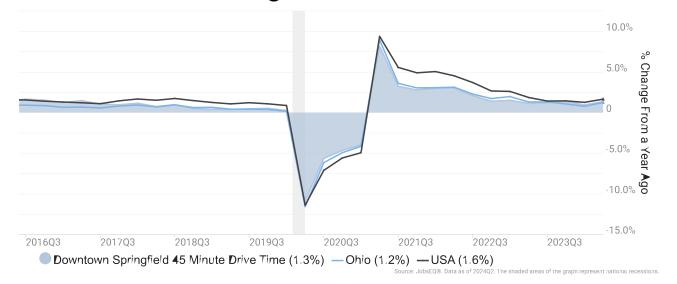






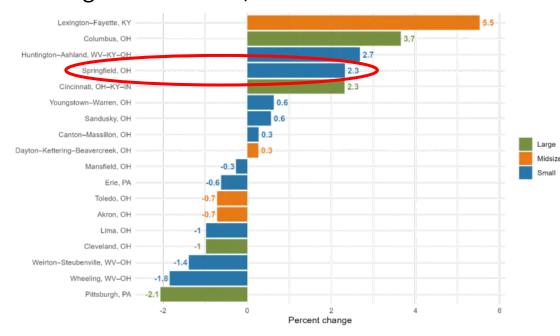
EMPLOYMENT TRENDS

As of 2024Q2, total employment for the Downtown Springfield 45 Minute Drive Time was 938,809 (based on a four-quarter moving average). Over the year ending 2024Q2, employment increased 1.3% in the region.





Percent Employment Change for Fourth District Metro Areas (by Metro Area Size, February 2020 through March 2024)



Sources: BLS QCEW, total covered employment; Census Population Estimates



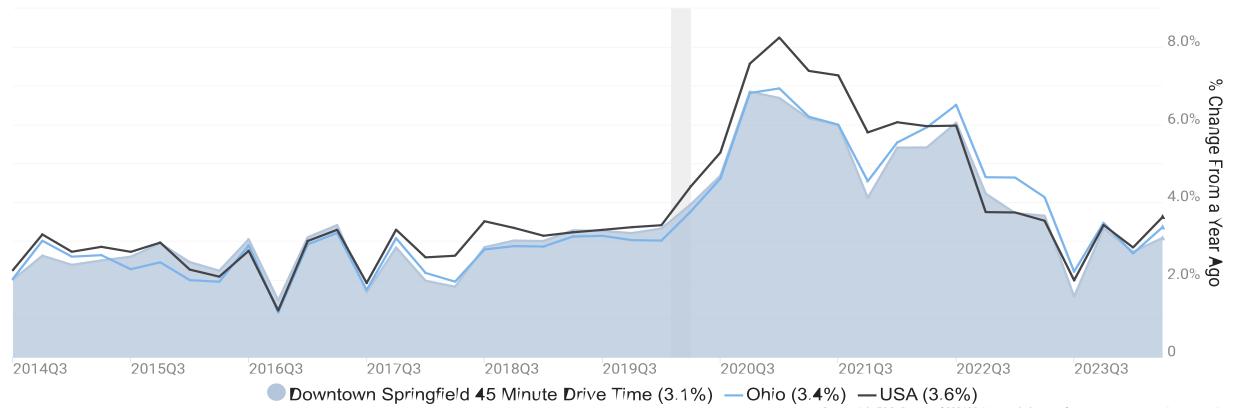




WAGE TRENDS



The average worker in the Downtown Springfield 45 Minute Drive Time earned annual wages of \$63,505 as of 2024Q2. Average annual wages per worker increased 3.1% in the region over the preceding four quarters. For comparison purposes, annual average wages were \$72,405 in the nation as of 2024Q2.



burce: JobsEQ®. Data as of 2024Q2. The shaded areas of the graph represent national recessions







JOB METRICS 3,000 2,500 2,000 1,500 1,000 500 2012 2013 2014 2015 2016 2017 2019 2020-23 2024 2018

■ Jobs Created

2012-2024 Totals		Payroll
Jobs Created	7,876	\$ 245,731,200
Jobs Retained	11,619	\$ 362,512,800
Investment	\$ 4,105,194,200	

■ Investment (Billions)





2018-Current

Jobs Committed

Jobs (Actual-All)

Investment



\$ 400,000,000

400

1,000

■ Jobs Retained



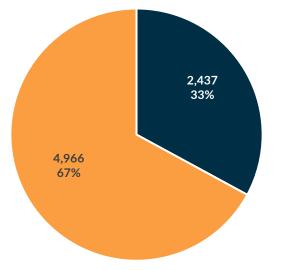


Investment

2021-Current **Jobs Committed** 833 Jobs (Actual) 340 \$ 61,000,000 Investment



DIRECT JOBS BY SOURCE



- Direct Jobs Resulting from Attraction Efforts
- Direct Jobs Resulting from Retention Efforts











WHEN STRATEGY PAYS OFF . . .

City tops \$1 billion in tax valuation for the first time

Springfield revenue climbing as tax base, property values grow.

By Vicky Forrest

Contributing Writer

Springfield City Commissioners received a preview of finances for 2024 from Finance Director Katie Eviston, and she noted a milestone.

For the first time in the city's history, the assessed tax valuation topped \$1 billion for 2023, Eviston said to commissioners last week. The previous year's total was \$864 million.

Eviston attributed the more than 15% increase year-over-year in tax revenues to the growing tax base being generated by increased property values and the significant economic development the city is experiencing.

"The evidence is the city is growing and the value of real estate is growing," Commissioner David

Estrop said. "That's excellent."

Eviston's report is timed in accordance with state statutes that require adoption of the upcoming year's tax budget prior to July 15. The full 2024 budget – reflecting total revenue and expenses – will be finalized in the fall.

Eviston's preliminary report offered insight into anticipated revenue combined with unencumbered cash balances that are used to set appropriation levels for the upcoming year.

Assistant Mayor Rob Rue requested the report be made available on the city's website to provide transparency to voters.

The local income tax levy is critical to city operations, Eviston said.

"I would just like to reiterate that we are grateful to the people of Springfield for renewing the levy as it continues to support the city and the services we provide," Eviston said.

\$1 billion continued on A4

ncreased property values and the significant economic development the city is experiencing. "The evidence is the city is growand the value of real estate."



\$1 billion

continued from A1

Springfield voters renewed an income tax levy by a 2 to 1 margin in 2017 that extended a .4% hike on earned income, for a total tax of 2.4%.

Eviston pointed out that the city is increasingly dependent on the people of Springfield, who have supported the special police tax levy that will account for an estimated \$3,036,013, or 3% of the city's operating budget, in 2024.

Local dollars also will account for the more than \$4 million, or 4%, expenditure earmarked for neighborhood street repaying and maintenance in 2024.

Prior to the tax levy increase, the city was facing a budget crisis as the result of state cuts to local government

operations throughout Ohio.

Allocations to local government continue to decline due to tax cuts being implemented by state legislators in Columbus. Appeals from Springfield and other local governments across Ohio were unsuccessful earlier this year in moving state leaders to reinstate money previously available through the local government fund and estate tax.

Springfield formerly received an estimated \$5.4 million a year from those funds, according to City Manager Bryan Heck. After cuts and reductions that began in 2010 and continue into the current fiscal year, Heck estimates the city is losing \$3 million to \$3.5 million annually in state funds that were previously allocated to cities and townships across Ohio.





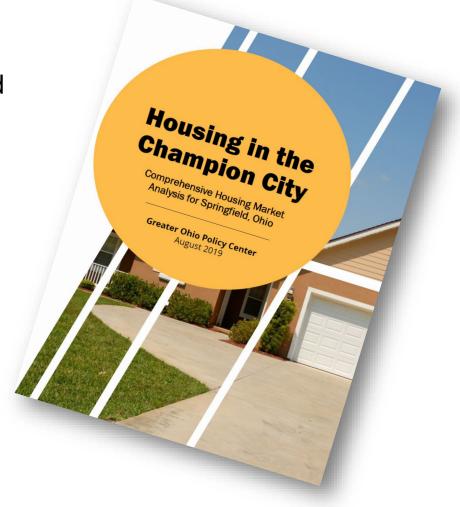


ENHANCE LIVABILITY & HOUSING STRATEGY



- ▼ Housing Consortium Established
 - ▼ Comprehensive Housing Market Analysis Completed in 2019
- ▼ Aggressive demolition program to remove vacant and blighted structures through City of Springfield and Clark County Land Bank \$2.2 M
- **▼ Strategy**

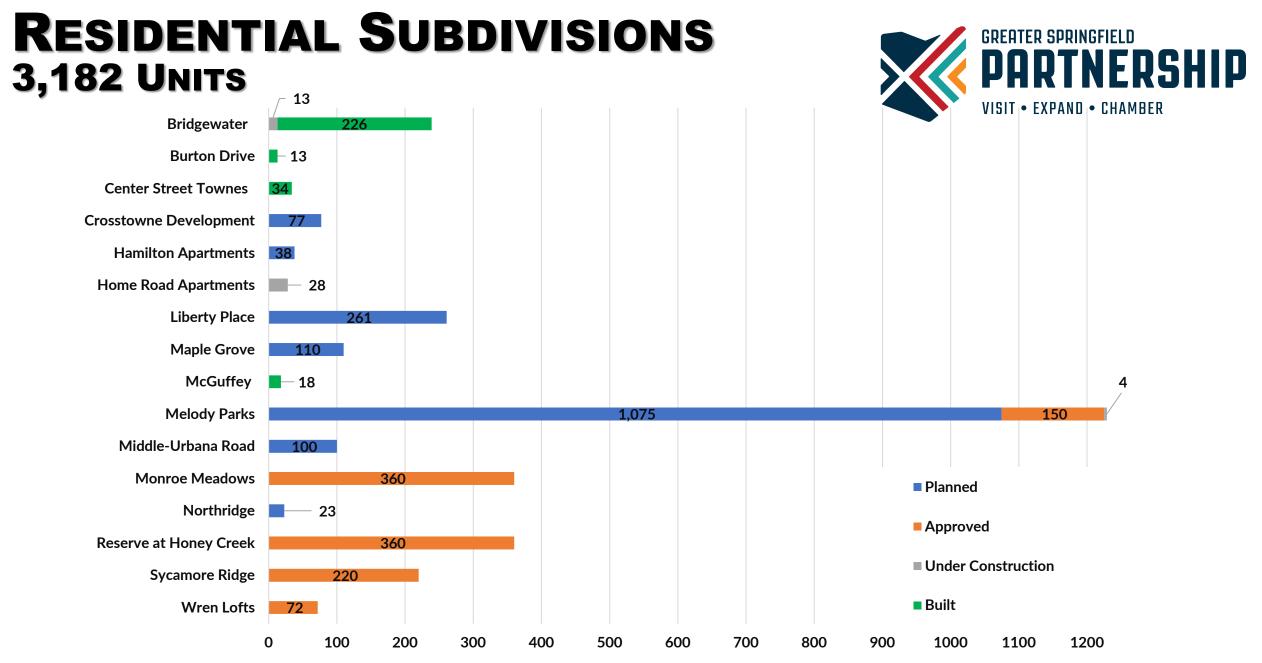
 - Aggressive pursuit of custom and production home builders



























STRONG HOUSING MARKET & DEMAND



Zoomtown USA: America's Best Cities for Remote Workers









Source: Ownerly

#19

in the US: Springfield, Ohio 8 March 2021 #5

Springfield,
Ohio:
Housing Market
in the US

15 April 2021

#3

Springfield,
Ohio:
Emerging
Housing Markets
Index

#1

Metro in Ohio for Job Growth

2 August 2023

27 April 2021









WORKFORCE STRATEGY TO LEVERAGE JOB **GROWTH**

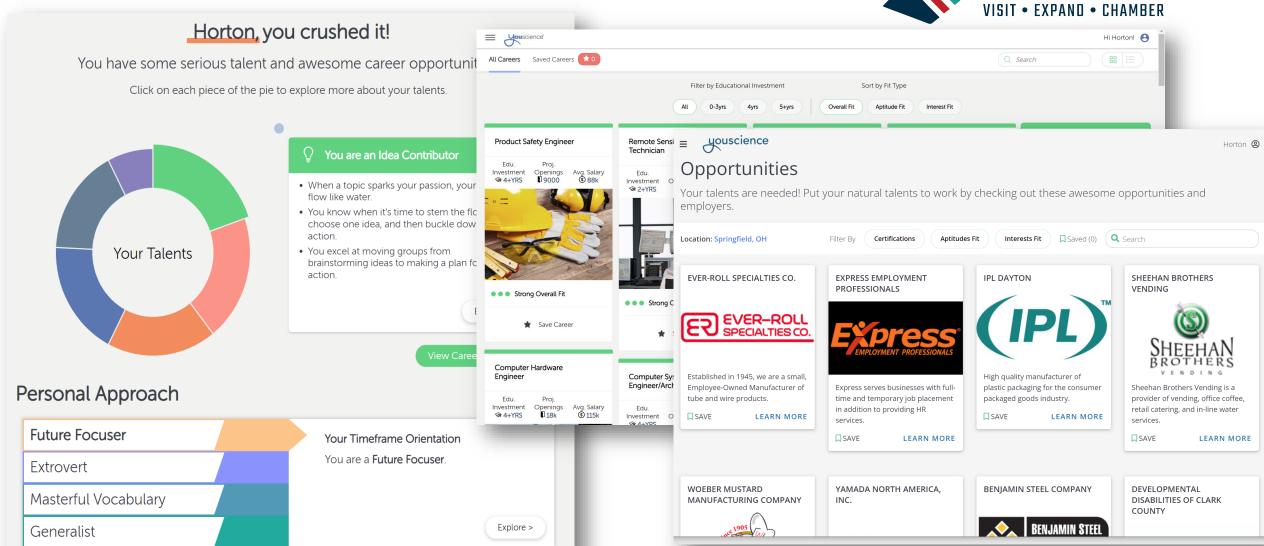






THE MAGIC OF Science











CULTIVATE THE LOCAL WORKFORCE



- **▼** Aptitude Testing (YouScience) Continues
- **▼** Economic & Workforce Development Luncheon April 9
- **Job Fair at HBC**
- **№**8th Grade Event May 9 at HBC
- ▼ Numerous "Job Discovery Days" and Career Speakers in each High School
- **▼YouScience Utilization**
 - **№** 25 Company Profiles
 - **▼All High Schools**







SUPPORTING ECONOMIC GROWTH WITH WORKFORCE STRATEGIES

- ▼Jobs and Job Readiness
 Committee
 - **№** 8th Grade Career Exploration Event
 - ▼ Clark County Internship Collaboration
 - Straight-A Consortium/The Dome
 - Clark County Manufacturing Collaborative
 - ACT Work Ready Community
 - YouScience
 - ▼ Benefits Cliff Research
 - W OH Zone- Region's First Virtual Career Fair: November 19, 2020
 - Organized 17+ Job Fairs
 - Bi-Annual Wage and Benefits Surveys
 - Magnify



Workforce	Goals	Actual NCRC
Emerging	626	622
Current ✓	206	299
Transitioning	461	387
Workforce category not identified		0

Workforce	Goals	Actual
Employers √ Supporting	63	73



CareerConnect

















Career Video Series

Series of 20 videos highlighting local in-demand jobs in the 16 nationally recognized career clusters



Internship & Experiences

Suite of internship Resources for businesses and schools



Career TV

TV in each High School with dynamic career information











PROGRAMMING



- **▼Job Discovery Days**
- "Future Ready Friday"
- Opportunity Fair
- Career Speakers
 - **▼Adulting 101 Class**
 - ▼ Date from Sept. 20 Oct. 26
 - **▼**Topics:

Time Management
Budgeting
Investing
Taxes
Home Maintenance
Networking

- **▼YouScience Utilization**
 - **№** 25 Company Profiles







2024 INTERNSHIPS BY THE NUMBERS



Mid-Intern

Post-Intern

Students

=mployers

100% of students rated their internship experience as excellent • Students enjoyed:

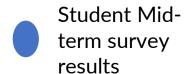
- Working with others
- Gaining experience
- Increasing their skill sets

- 95% of employers rated their internship experiences as
- 100% of employers felt that their intern was well prepared for their internship

- 95% of students rated their internship experience as excellent.
- Things students learned during their internship experience:
 - Adaptation
 - Project management
 - Self-management
 - How to work with a team

- 90% of Employers stated that

13 Companies Provided Internships



26 Students Completed Program

Student postintern survey results

- they would participate again in
- **Student Strengths:**

Employer Midterm survey results

Employer postintern survey results







SUSTAINABLE PROGRAMMING











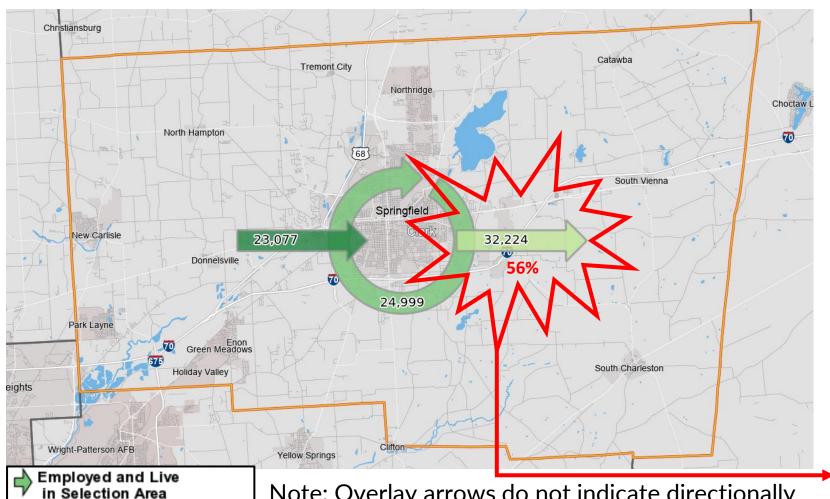
WORKFORCE MIGRATION

Employed in Selection Area,

Live in Selection Area,

Employed Outside

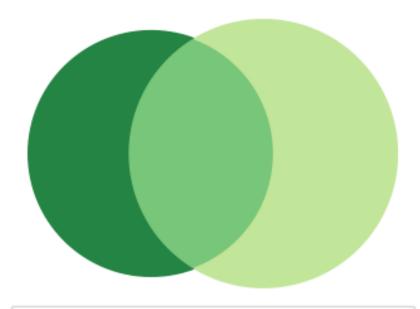
Live Outside



Note: Overlay arrows do not indicate directionally the worker flow between home and employment locations.



Inflow/Outflow Job Counts in 2018



23,077 - Employed in Selection Area, Live Outside

32,224 - Live in Selection Area, Employed Outside

24,999 - Employed and Live in Selection Area

9,147 Net Loss of Workforce Opportunity Loss and Source of Workforce to Meet Demand







ATTRACT & RETAIN TALENT



- **™** Consider Clark County
 - ▼ "Reverse the Commute" campaign to retain workers in Clark County
 - 56% of Workforce lives in Clark County, but works somewhere else (approx. 32,000 people)
- ClarkCounty.jobs
- Jobs & Job Readiness Task Force has established a

 Transportation Committee to focus on this topic & assisting with

 Student Driving through CTC
- **▼** YouScience Partnership





STRATEGIC JOBS PORTAL



CLARKCOUNTY.JOBS



Series of 20 videos highlighting local in-demand jobs in the 16 nationally recognized career clusters.

Suite of internship Resources for businesses and schools

TV in each High School with dynamic career information





YouScience is the science of YOU – how your mind is wired, what makes you tick, the skills and knowledge that set you apart. Youscience shows talent and helps find a career path that's right for you









Clark County

A proud partner of the American Job Center network

Connects employers to schools and job seekers to opportunities.

Provides job posting resources to employers and employability services to jo seekers

FALL '24 CAMPAIGN



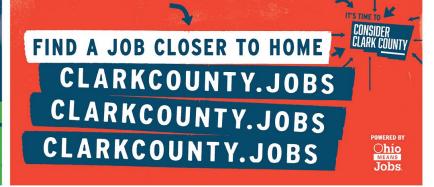


















springFORWARD

PROJECTS COMPLETED SINCE 2000: \$404.8 MILLION

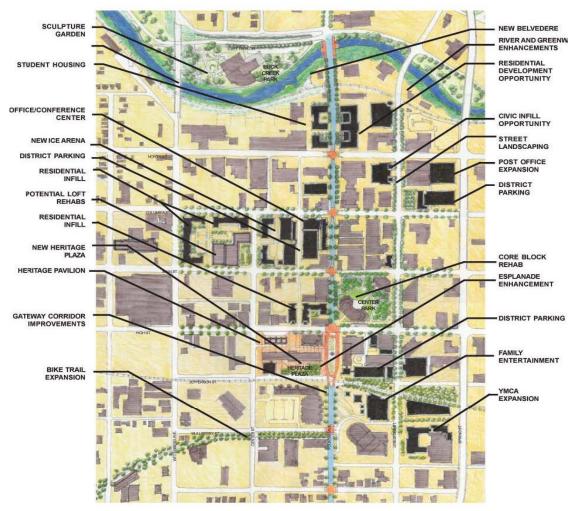




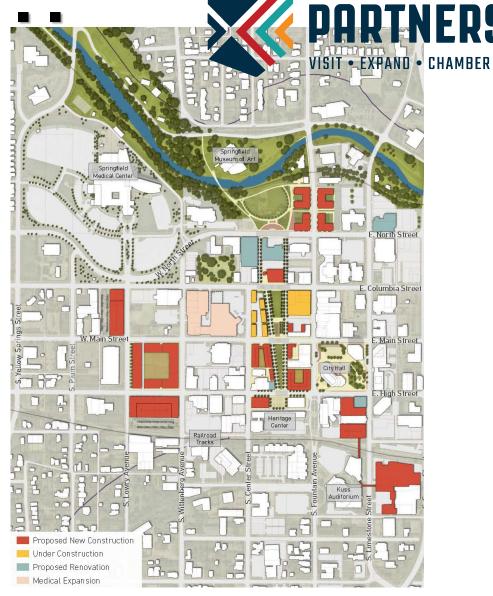




IT STARTED WITH A PLAN.



2002 R/UDAT Plan & 2005 Vision Plan



Downtown Vision Plan - June 2020 Update







GREATER SPRINGFIELD

springFORWARD

GREATER SPRINGFIELD

PARTNERSHIP

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- **№** Established in 2016
- A non-profit organization revitalizing Springfield's urban core through qualified, catalytic commercial and residential real estate developments
- SpringFORWARD manages funds for strategic real estate acquisition, investment, and below market single-family properties for conversion to owner occupancy
- **▼ Intentional** & **Opportunistic** re-development
- Access to patient capital
- **▼ Public-private** orchestration and leverage
- **▼ Site control** facilitation



Funding Directors

- Mercy Health: Adam Groshans
- Springfield Foundation: Susan Carey
- Speedway, LLC.: Sam Mulkey
- Turner Foundation: John Landess
- Walter S. Quinlan Foundation: *Tom Loftis Chair*

At-Large

- City Representative: Bryan Heck (non-voting)
- County Representative: Jennifer Hutchinson
- Greater Springfield Partnership: Michael McDorman







PENDING REDEVELOPMENTS





BUILDING	Phase	Investment
Wren	Under Construction	\$32 M
Credit Life	Pre-Project Planning as "National Semiconductor Center of Excellence"	\$90 M
Champion's Landing	Planning	\$80 M
Lagonda Bank Buildings	Pre-Development	\$7 M
Hull Plaza	Pre-Development	\$20 M
Tecumseh Building	Pre-Development	\$22 M
Metallic Casket Building	Pre-Development	\$50 M
TOTAL PENDING OR PLANNED		\$301 M







DOWNTOWN PROGRESS

- ▼ Over \$404M in new Projects from 2000 to 2016
- **▼** Over \$10M in Strategic Property Acquisitions since 2016
- **▼** Over \$4M in Strategic Small Business Investments since 2016
- Established Comprehensive Incentives
- Established Downtown Outdoor Refreshment Area (DORA)
- ▼ Pending Projects:

PARTNERSHIP
VISIT • EXPAND • CHAMBER

BUILDING	Phase	INVESTMENT
Wren	Under Construction	\$32 M
Credit Life	Pre-Project Planning as "National Semiconductor Center of Excellence"	\$90 M
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Lagonda Bank Buildings	Pre-Development	\$7 M
Hull Plaza	Pre-Development	\$20 M
Tecumseh Building	Pre-Development	\$22 M
Metallic Casket Building	Pre-Development	\$50 M
	TOTAL PENDING OR PLANNED	\$301 M









EXPAND 2029 GREATER SPRINGFIELD

ELEVATE TODAY, EMPOWER TOMORROW





PILLARS

Cultivate Local

Talent

Build The Economic Engine

Build A Vibrant Community

Attract Talent









INITIATIVE #1: CULTIVATE LOCAL TALENT



- **▼Talent Coordination (Facilitate)**
- **▼Talent & Education Coordination (Lead)**
- **Internship Matching & Coordination (Lead)**
- **≪Educator Workforce Academy (Convene)**
- **▼YouScience Assessments (Lead)**
- **≪YouScience Navigators (Lead)**
- **₩Haitian Coalition (Support)**

- **№** 20% Increase in Business Participation in Magnify Internship Program
- Every 8th, 10th and 12th
 Grader has one-onone review of
 YouScience
 Assessment annually









INITIATIVE #2: BUILD THE ECONOMIC ENGINE



- **Business Retention & Expansion (Facilitate)**
- **≪Real Estate Development (Lead)**
- **≪New Business Growth (Lead)**
- **Small Business Engagement (Support)**

- **2,000 New Jobs**
- **\$500 Million New** Investment
- Annual Employer Survey
- Re-Launch "SizeUp"
 Small Biz Tool









INITIATIVE #3: BUILD A VIBRANT COMMUNITY



- **₩Housing Development (Support)**
- **™New business leader & executive on-boarding (Lead)**
- **©Downtown Revitalization**& Quality of Life (Support)

- Track and Report Housing Starts to Investors
- "Welcome to Springfield" Executive Awareness Program
- Employer Engagement Events









INITIATIVE #4: ATTRACT TALENT



- **ॐ**"Consider Clark County" Program (Lead)
- **™**"Reverse the Commute" (Lead)

- State-of-the-art "ClarkCounty.jobs" enhancements
- 10% net reduction of outbound commuters for employment (approx. 9,000 persons)







CAMPAIGN GOAL



\$6.5 MILLION

CAMPAIGN RESULT

\$6.6 MILLION







THANK YOU/QUESTIONS





HORTON HOBBS IV

Vice President of Economic Development Greater Springfield Partnership

hhobbs@greaterspringfield.com







